

Agent Commission Schedule Under Age 65 Products for All Individual Health Contracts Sold With an Effective Date on or After January 1, 2011

First Year Schedule

All New Permanent Individual Health Contracts First Year All New Temporary Health Contracts (no change) 8% Initial Preferred Premium 15% Initial Preferred Premium

Renewal Schedule (Based on Initial Paid Premium)

All Renewed Individual Health Contracts Year 2, and each year thereafter

5% Initial Preferred Premium

